



Second Quarter 2026 Results

August 2026

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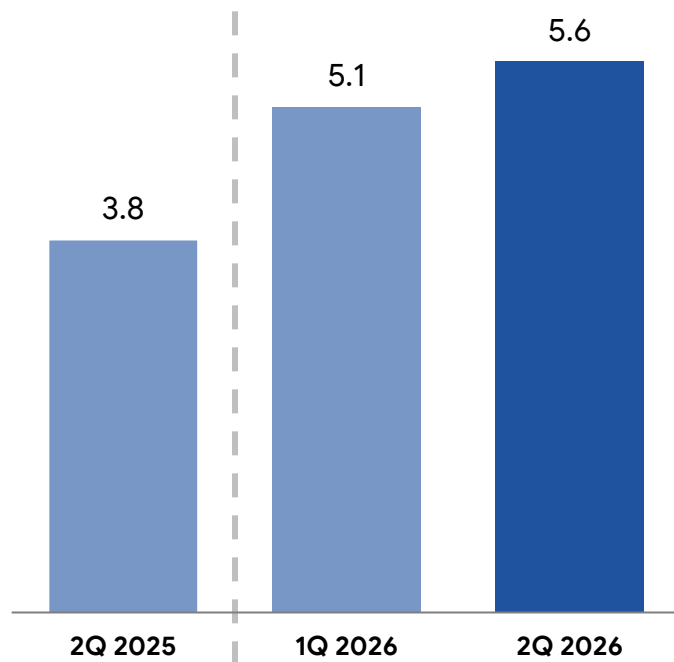
Second Quarter 2026 Results Overview

Strong Momentum Across All Businesses

Shopee GAAP Revenue

US\$ Billions

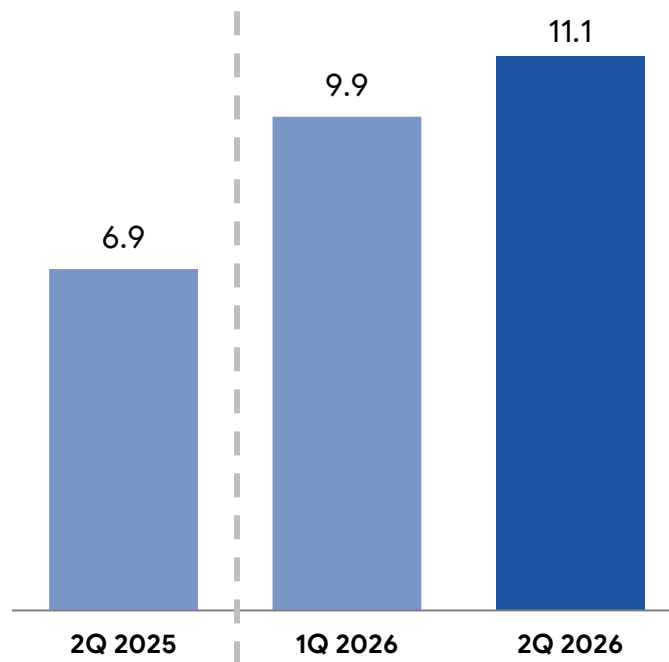
YoY: +48.2%
QoQ: +9.3%



Monee Loans Principal Outstanding¹

US\$ Billions

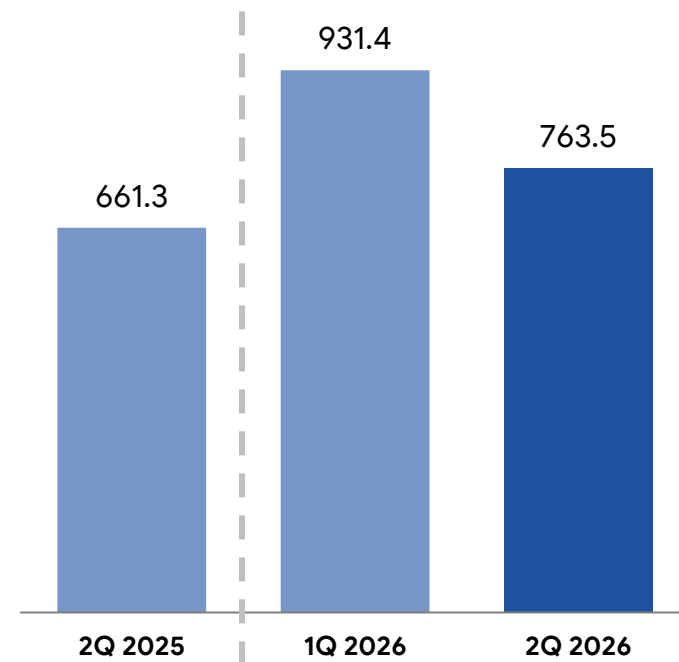
YoY: +62.5%
QoQ: +12.3%



Garena Bookings²

US\$ Millions

YoY: +15.5%
QoQ: -18.0%



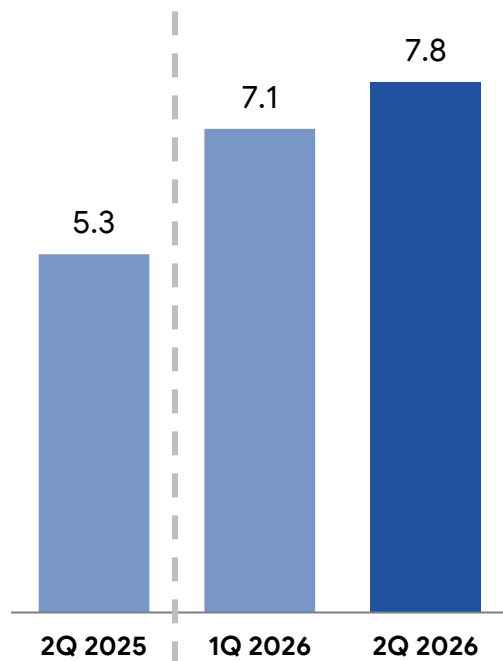
Note: Financial figures are unaudited.

1. Consumer and SME loans principal outstanding including both on-book and off-book loans. Off-book loans principal outstanding mainly refers to channeling arrangements, which is lending by other financial institutions on our platform.
2. GAAP revenue for Garena plus change in Garena's deferred revenue. This operating metric is used as an approximation of cash spent by our users in the applicable period that is attributable to Garena.

2Q 2026 Financial Performance

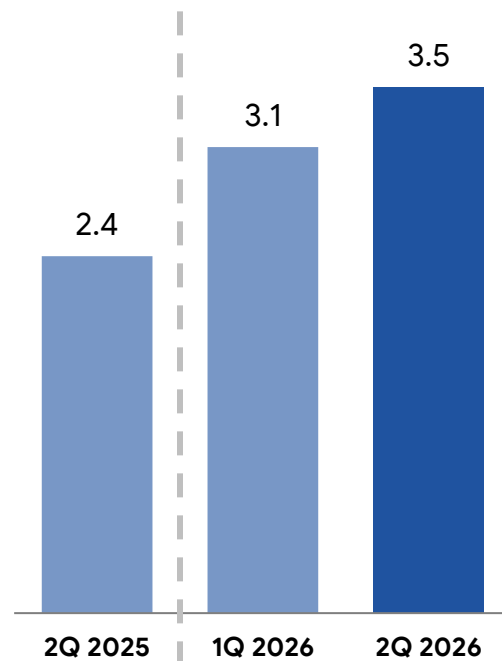
GAAP Revenue

US\$ Billions



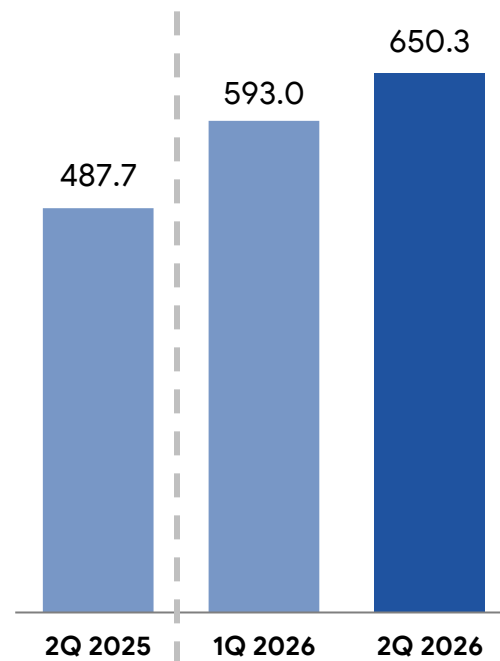
Gross Profit

US\$ Billions



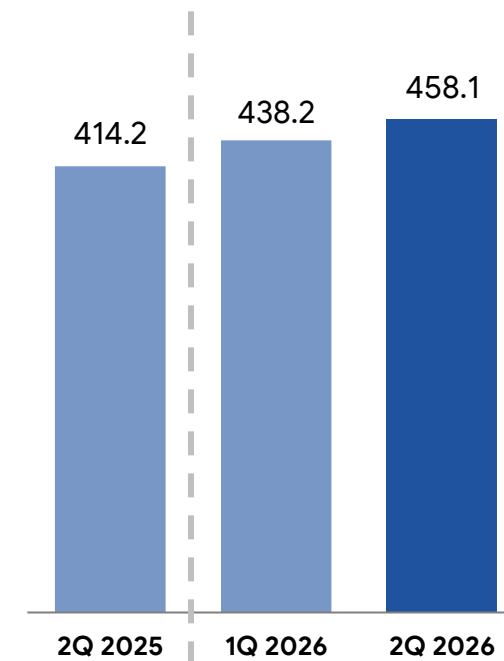
Operating Income

US\$ Millions



Net Income

US\$ Millions

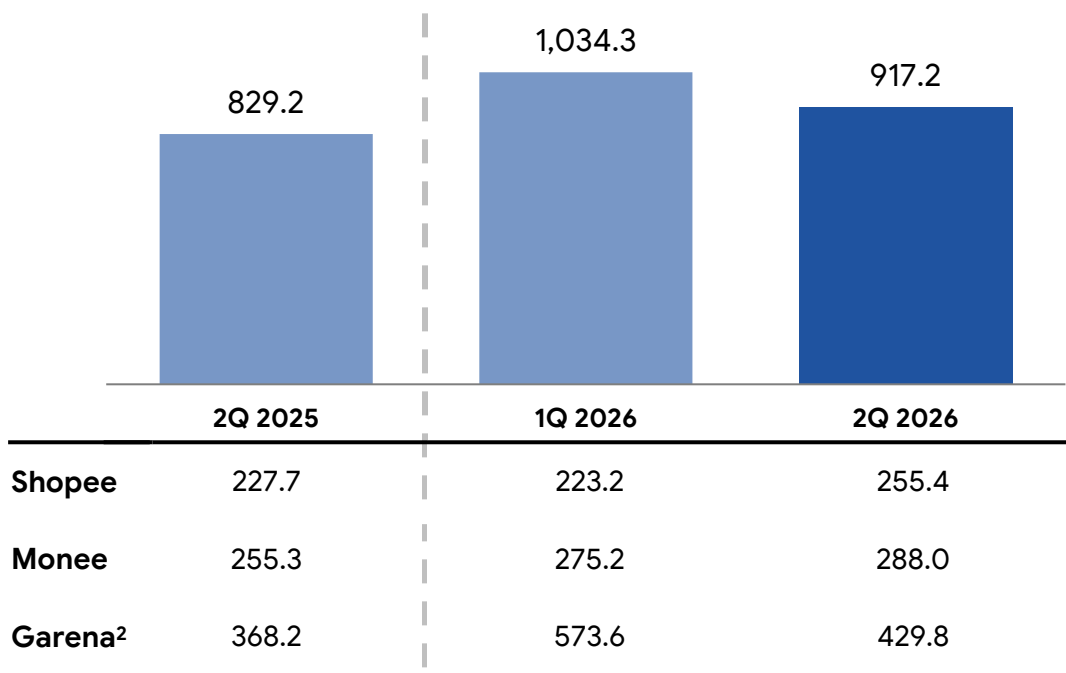


Note: Financial figures are unaudited.

2Q 2026 Profitability and Gross Cash Position

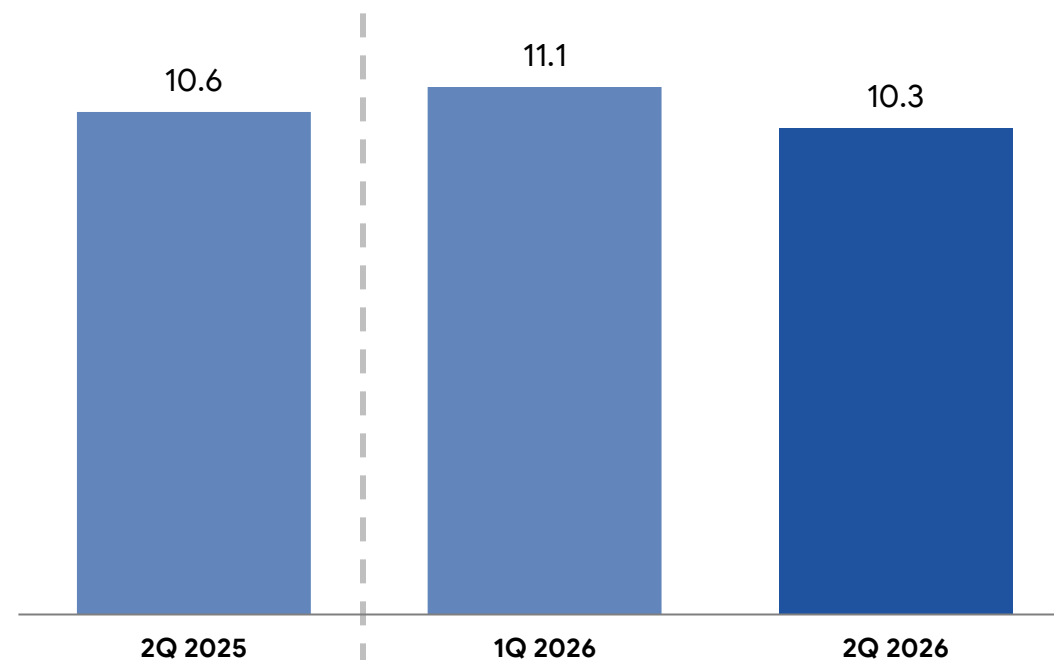
Adjusted EBITDA

US\$ Millions



Gross Cash Position¹

US\$ Billions



Note: Financial figures are unaudited. Please refer to the appendix for details on reconciliation between GAAP and non-GAAP figures.

1. Cash, cash equivalents, short-term and other treasury investments. Other treasury investments currently consist of group treasury related investments, such as available-for-sale sovereign bonds and corporate bonds, classified as part of long-term investments and securities purchased under agreements to resell relating to our banking operations.
2. We currently include the net effect of changes in deferred revenue and its related cost in Adjusted EBITDA. Beginning with our earnings release for the third quarter of 2026, we will exclude this effect from Adjusted EBITDA but continue to disclose it as supplemental information.

2Q 2026 Segmental Breakdown

US\$ Millions	Shopee	Monee	Garena ¹	Other Services	Unallocated Expenses ²	Consolidated
Revenue	5,587.6	1,402.8	746.6	50.8	-	7,787.8
Operating income/(loss)	160.3	279.0	404.2	(51.5)	(141.7)	650.3
Adjusted EBITDA	255.4	288.0	429.8	(46.2)	(9.7)	917.2

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2. Unallocated expenses are mainly related to share-based compensation and general and corporate administrative costs such as professional fees and other miscellaneous items that are not allocated to segments. These expenses are excluded from segment results as they are not reviewed by the CODM as part of segment performance.



Second Quarter 2026 Business Highlights

Delivering Strong Growth with Financial Discipline

Strong growth with financial discipline

- 2Q26 another record-setting quarter: GMV grew 28% YoY, with new highs in gross order volume and revenue
- Generated adjusted EBITDA of > \$250 million in 2Q26
- Avg. monthly new active buyers up > 35% YoY, an acceleration from previous quarters; avg. monthly active buyers up 18% YoY, purchase frequency up 8% YoY
- Monetization strengthened further: ad revenue up > 70% and ad take-rate up > 90bps YoY
- **Brazil:** Remained our fastest growing market, GMV growth again outpaced broader market; will continue to invest in a disciplined and profitable manner
- **We are optimistic that Shopee will achieve the milestone of \$1 billion in adjusted EBITDA for the full year**

Deepening our structural moats

Logistics a key differentiator:

- Instant- and same-day delivery gained strong traction
- Instant service in Indonesia can deliver in as fast as 1 hour; instant delivery order volumes grew ~80% YoY, with cost-per-order falling ~20% YoY in 2Q26
- Fulfillment order volumes up > 20% QoQ; > 60% of our fulfilled parcels arrive the next day in some markets

ShopeeVIP membership program:

- Members exceeded 15 million at the end of June, up 45% QoQ
- Avg. monthly retention ~80%
- VIP members contributed 24% of GMV across Asia in 2Q26
- Brazil launched in April: membership has already surpassed 1 million

Improving our content ecosystem

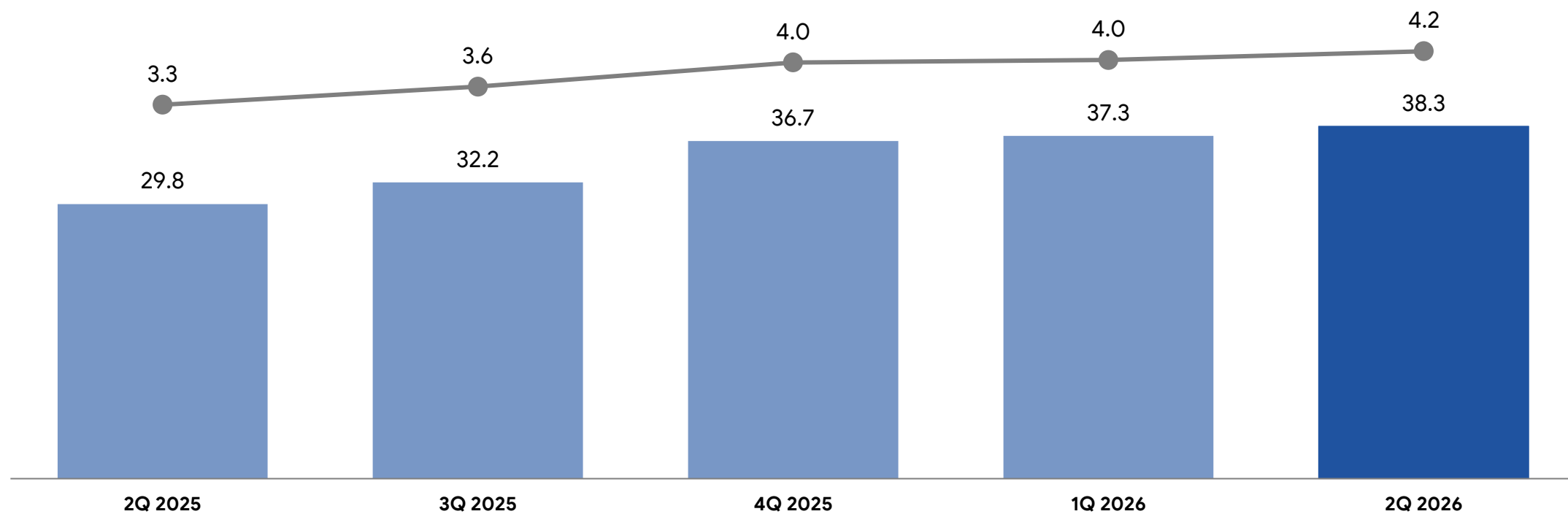
- Orders from livestreaming and short-form video grew > 50% YoY, accounting for > 25% of physical goods orders in Southeast Asia
- Unit economics improved sequentially as we further optimized marketing spend
- Deepened relationships with YouTube and Meta: Shopee orders through Facebook increased by > 85% QoQ - Facebook Reels a very popular channel to drive purchases
- Extended our Instagram collaboration to all eight of our core markets, with promising early results from Indonesia (first launch market)

GMV and Gross Orders

Billions

■ GMV (US\$)

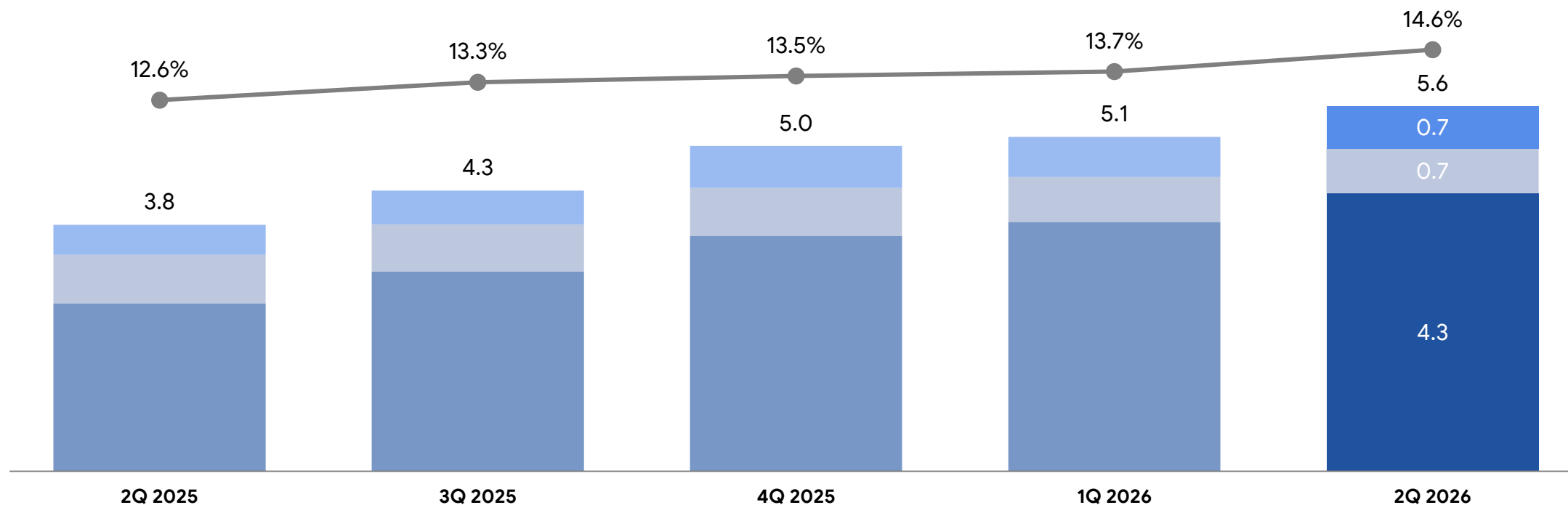
● Gross Orders



GAAP Revenue & Take Rate¹

US\$ Billions

■ Core Marketplace Revenue
 ■ Product Revenue
 ■ Value-added Services Revenue
 —●— GAAP Take Rate¹



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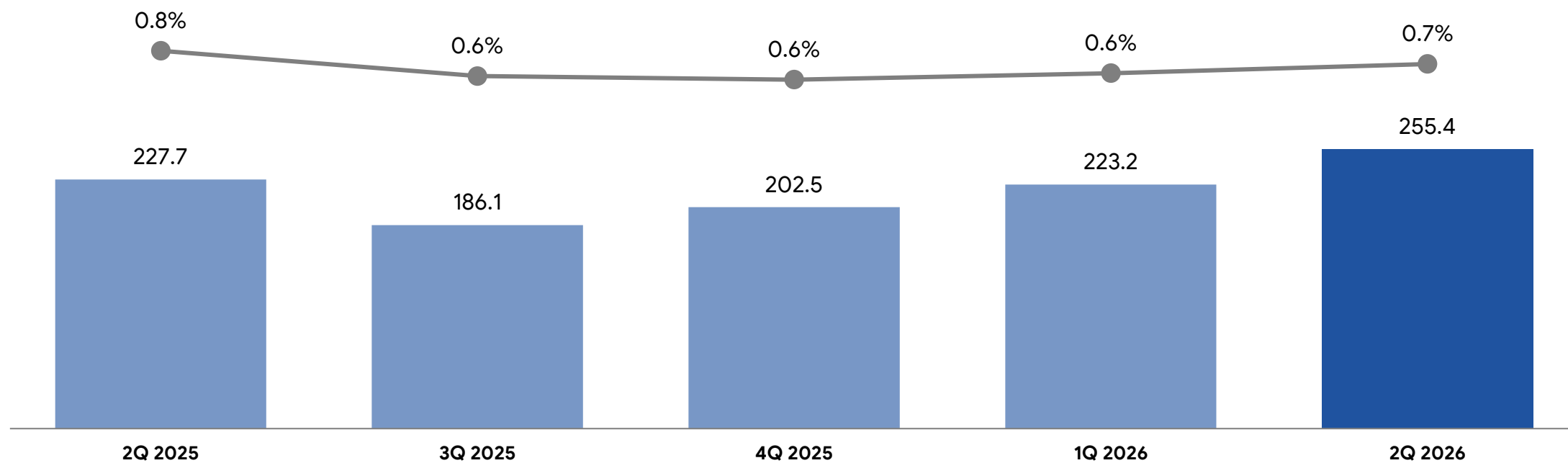
1. GAAP revenue as a percentage of GMV.

Adjusted EBITDA

US\$ Millions

■ Adjusted EBITDA

● Adjusted EBITDA as % of GMV



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Strong Growth while Maintaining Stable Asset Quality

Robust growth while maintaining stable risk profile

- Loans principal outstanding reached \$11.1 billion at the end of June, up 62% YoY
- NPL 90+ ratio¹ stable at 1.0% in 2Q26
- Philippines our fifth market with a loan book exceeding \$1 billion
- Added ~5.3 million unique first-time borrowers in 2Q26
- Active credit users² > 40 million at end of 2Q26, up ~34% YoY
- Avg. loans outstanding per user grew ~20% YoY in 2Q26

Advancing our credit risk capabilities

- AI-driven enhancements to our underwriting models helped lift approval rates by ~10%, while maintaining a similar level of risk
- AI tools to verify user-submitted income documents reduced review time by ~95%, letting us respond to credit limit requests almost instantly
- Reinforces scale of our ecosystem as a durable advantage
- Drawing on more external data sources to strengthen capability to assess newer users

Expanding into more user segments and driving off-Shopee growth

Expanding into more user segments

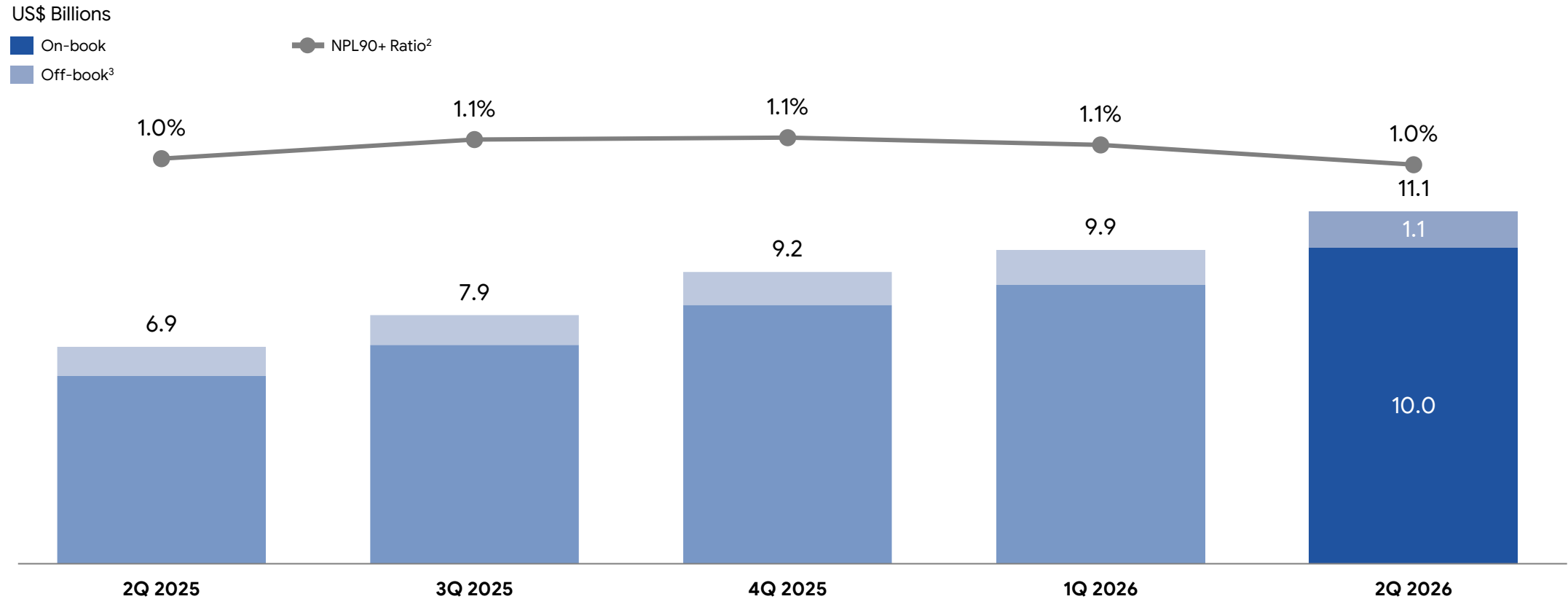
- Broadened rollout of one-month interest-free SPayLater loans – many users start using it out of convenience, subsequently generating more value through repeat transactions, installment conversion, or adoption of other credit products
- Similarly, more widely offering promotional interest rates for first-time personal cash loans

Expanding credit use cases beyond Shopee

- Off-Shopee accounted for > 20% of our total SPayLater portfolio as of end-June, as high as 35% in some markets
- Testing new ShopeePay Unlimited Card in Thailand; lets users pay with their SPayLater balance at any merchant that accepts card payments, expanding SPayLater use cases
- Monthly transacting users on the standalone ShopeePay app more than doubled YoY in 2Q26. Currently live in Indonesia, Thailand, Malaysia and Vietnam, with a similar standalone app to launch in Brazil soon

1. Non-performing loans past due by more than 90 days as a percentage of consumer and SME loans principal outstanding, which includes both on-book and off-book loans principal outstanding.
2. Users with loans outstanding as of the end of the quarter.

Loans Principal Outstanding¹ and NPL90+ Ratio²

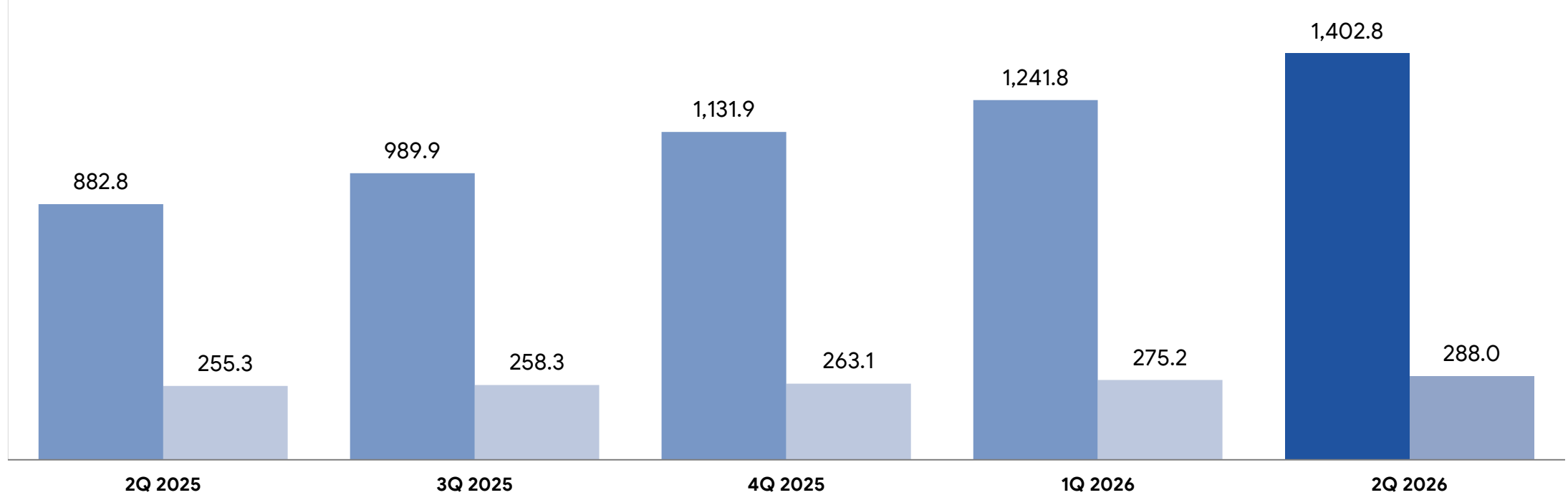


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GAAP Revenue and Adjusted EBITDA

US\$ Millions

■ GAAP Revenue
■ Adjusted EBITDA



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Another Strong Quarter for Garena

Strong performance anchored by Free Fire

Free Fire anchored another strong quarter:

- In 2Q26, bookings grew 15% YoY, with profitability remaining healthy and growing well YoY
- Free Fire, now in its ninth year, is still expanding its reach and scale globally, continuing to draw in > 100 million avg. daily active users
- Undersea Mystery, an ocean-themed campaign inspired by Songkran, integrated into the map itself as a gateway into a new Undersea Realm, with gear to hunt for in Hydro Zone and Fishing Ponds
- Rode the World Cup wave with Fire Kickoff, weaving football into the map and letting players turn into a football to pull off surprise plays; campaign song “Booyah Olé” generated > 350 million social media views
- This continual reinvention of the core gameplay keeps players engaged over time

Expanding our portfolio with strong global IP

Announced two mobile games, both built on strong, globally recognized IP:

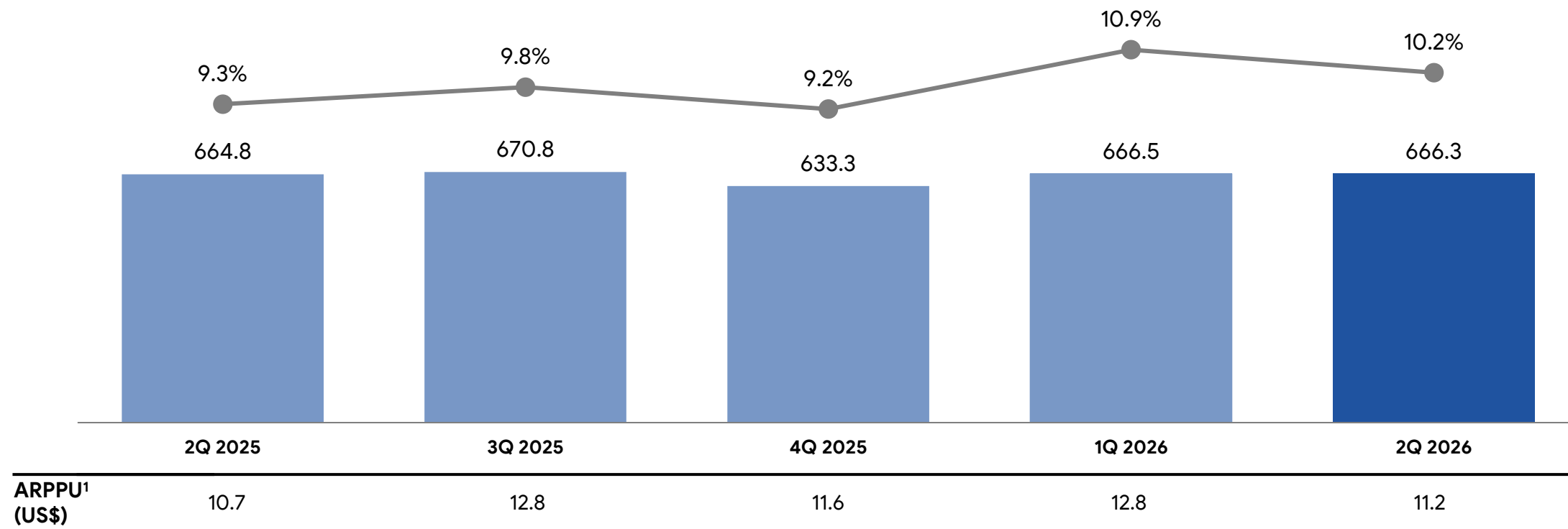
- Palworld Online: an open-world multiplayer survival adventure game, developed and published by Garena under license from Pocketpair
- Monster Hunter Outlanders: a survival hunting action game developed by Tencent based on Capcom’s iconic franchise
- These titles show how Garena is expanding into new genres, strengthening our development and publishing capabilities, and deepening our relationships with top global partners

Quarterly Active Users, Quarterly Paying User Ratio and ARPPU¹

Millions

■ Quarterly Active Users

● Quarterly Paying User Ratio

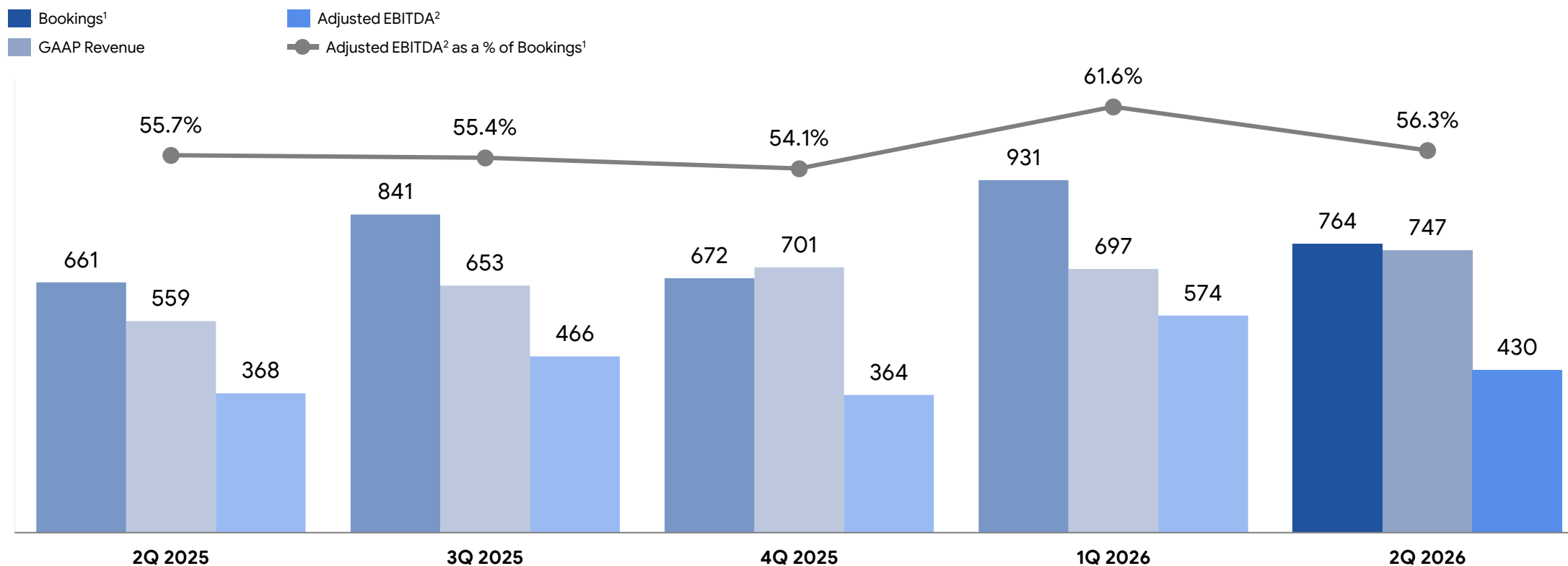


1. Average bookings per quarterly paying user.



Bookings¹, GAAP Revenue and Adjusted EBITDA²

US\$ Millions



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Appendix

GAAP Operating Income and Non-GAAP EBITDA Reconciliation

US\$ Thousands

2Q 2025

2Q 2026

Shopee

Operating income / (loss)

154,851

160,284

Depreciation and amortization

72,843

95,135

Shopee Adjusted EBITDA

227,694

255,419

Monee

Operating income / (loss)

243,115

279,031

Depreciation and amortization

12,148

8,954

Monee Adjusted EBITDA

255,263

287,985

Garena

Operating income / (loss)

275,465

404,156

Net effect of changes in deferred revenue & its related cost

88,344

20,269

Depreciation and amortization

4,381

5,331

Garena Adjusted EBITDA

368,190

429,756

GAAP Operating Income and Non-GAAP EBITDA Reconciliation

US\$ Thousands	2Q 2025	2Q 2026
Other Services		
Operating income / (loss)	(15,683)	(51,475)
Depreciation and amortization	1,917	5,250
Other Services Adjusted EBITDA	(13,766)	(46,225)
Group		
Operating income / (loss)	487,719	650,329
Net effect of changes in deferred revenue & its related cost	88,344	20,269
Depreciation and amortization	91,289	114,670
Share-based compensation	161,892	131,920
Total Adjusted EBITDA	829,244	917,188